# **Financial Information**

In thousands	EUR		PLN		CZK	
	2020	2019	2020	2019	2020	2019
Revenue	28,258	30,154	127,254	129,605	753,435	774,118
Earnings before interest, taxes, depreciation & amortisation (EBITDA)	8,440	7,943	38,007	34,140	225,032	203,914
Results from operating activities (EBIT)	-142	5,381	-639	23,128	-3,786	138,142
Profit / loss before taxation (EBT)	-6,528	988	-29,397	4,245	-174,052	25,353
Profit / loss	-8,693	-726	-39,145	-3,122	-231,765	-18,645
Other comprehensive income	10,777	8,790	48,531	37,780	287,342	225,658
Total comprehensive income	2,084	8,064	9,385	34,659	55,563	207,013
Non-current assets	135,053	108,654	615,893	462,462	3,544,466	2,760,898
Current assets	23,851	28,364	108,770	120,725	625,969	720,729
Of which Liquid assets	14,290	15,104	65,168	64,287	375,041	383,793
Total assets	158,904	137,018	724,663	583,187	4,170,435	3,481,627
Total equity	40,075	37,843	182,757	161,071	1,051,768	961,592
Current liabilities	15,205	12,336	69,341	52,505	399,055	313,458
Non-current liabilities	103,624	86,839	472,565	369,611	2,719,612	2,206,579
Operating cash flow	5,561	6,164	25,043	26,494	148,270	158,243
Investment cash flow	-20,171	-14,410	-90,835	-61,936	-537,810	-369,940
Financial cash flow	12,097	11,715	54,476	50,352	322,536	300,750
Net change in cash	-2,513	3,469	-11,317	14,910	-67,003	89,057
EUR exchange rate – low	-	_	4.425	4.242	26.135	25.41
EUR exchange rate – average	-	_	4.503	4.298	26.663	25.67
EUR exchange rate – end of period	-	_	4.560	4.256	26.245	25.41
EUR exchange rate – high	_	_	4.622	4.390	27.365	25.92

#### Note:

All financial figures throughout this report are provided in Euro (EUR). Figures stated in other currency such as Polish Złoty (PLN) and Czech Koruna (CZK) are provided for information purposes only.

Figures provided in PLN and CZK were translated in accordance with IAS 21 as follows: Statement of Comprehensive Income – at the average exchange rate for given period; Statement of Financial Position – at the closing exchange rate for given period.

For simplicity, the following separators were used throughout this report: point "." for decimals, comma "," for thousand and million.

# **Facts & Figures**

We closed 2020 with total revenues amounting to EUR 28.258 million, representing a 6.3% decrease YoY. Despite lower revenues in the sale of technology (-27.8% YoY), an area in which conditions remained challenging due to the coronavirus crisis, there was a robust 17.6% increase in revenues from the sale of electricity. We also managed to raise our EBITDA to EUR 8.440 million (+6.3% YoY) thanks to a more favourable revenue mix and an improvement on the gross margin across all activities.

During the year, we continued our capacity expansion, mainly expressed in a growing headcount, which is crucial for the development of existing business lines as well as new activities.

Increased financial expenses linked to the development of PV power plants led to an EBIT loss of EUR 0.142 million, compared to a profit of EUR 5.382 million in 2019. Our business model involves significant bank financing at the project level, where debt/equity ratios reach up to 80/20. Non-recourse financing is aligned with the life cycle of power plants and is long-term, with tenors of up to 15 years. Thus a higher level of debt is expected in our industry.

Following the connection of new PV plants in Hungary, our total comprehensive income in 2020 amounted to EUR 2.084 million compared to EUR 8.064 million in 2019. The adjusted equity ratio remained at the sound level of 29.0%.

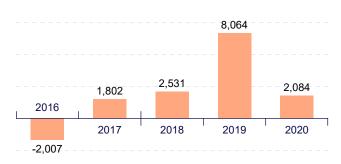
## Total Revenues (In thousands of EUR)



### EBITDA (In thousands of EUR)



### Total Comprehensive Income (In thousands of EUR)



Total Assets (In thousands of EUR)



### **Breakdown of Liabilities & Equity**



#### Cash Flow Profile in 2020 (In thousands of EUR)

